



Day one – 7th November

07.15 Breakfast hosted by Bombardier

08.15 Welcome to Miami 2023

Alasdair Whyte, Corporate Jet Investor

08.25 Soaring responsibly

Michael Amalfitano, Embraer Executive Jets

08.45 The rise and rise of aircraft management

Moderator: *Alasdair Whyte, Corporate Jet Investor*

Ben Murray, Skyservice Business Aviation

Andy Priester, Priester Aviation

John Owen, Airshare

Sakeer Sheik, Titan Aviation

Suran Wijayawardana, FlyHouse

09.25 Private Jet Memberships: Providing the best options

Peder von Harten, Nicholas Air

09.45 The Gulfstream difference

Scott Neal, Gulfstream Aerospace

10.05 Morning coffee hosted by Boeing Business Jets

10.35 Can the charter boom keep going?

Moderator: *Richard Koe, WINGX*

Shaan Bhanji, Tuvoli

Randy McKinney, Elevate Aviation Group

Per Marthinsson, Avinode

Leona Qi, Vista

11.15 Private Equity in private aviation

Shawn Vick, AE Industrial Partners

11.35 What's Up at Wheels Up

George Mattson, Wheels Up

11.55 Aviation as a form of medical transport

The economics of carrying organs versus patients

Why medical companies are buying operators

Moderator: *David Crick, DavAir*

Jessie Naor, Transplant Transportation Services

Seth Bacon, Trinity Air Medical

12.30 Strategic Partnerships: Investing in stronger industry relationships

Bill Papariella, AeroVentures

12.50 Lunch hosted by Stonebriar Commercial Finance

14.10 Growing an aviation company in the hardest way possible

Moderator: *Alasdair Whyte, CJI*

Joe Barber Clay Lacy Aviation

Scott Cutshall, Clay Lacy Aviation

Chris Hand, Clay Lacy Aviation

14.40 Simplifying and speeding up purchases of large jets

Drew Gough, Boeing Business Jets

15.00 Fixing supply chains

Moderator: *Craig Picken, NorthStar Group*

Scott Ashton, O2 Aero Acquisitions

Nick McBoyle, Bombardier

Kevin Michaels, AeroDynamic Advisory

Andrew McElhinney, AE Industrial Partners

15.40 Afternoon tea hosted by Action Aviation

16.10 Providing the perfect (cabin) combination

Sean McGeough, Airbus Corporate Jets

16.30 Who wants to be an aircraft trustee?

Moderator: *Jack Gilchrist, Gilchrist Aviation Law*

Jeff Towers, TVPX

Bruce Marshall, AIC Title Service

David Hernandez, Vedder Price

Keri Dowling, Air Law Office

17.10 How do brokers stand out?

Don Dwyer, Guardian Jet

Mike Dwyer, Guardian Jet

17.30 The state of the market – From jet cards to investments

Andrew Collins, FlexJet

17.50 Closing remarks

Alasdair Whyte, Corporate Jet Investor

18.00 Cocktail reception hosted by AIC Title Service

20.00 Dealmakers Dinner hosted by

22.00 Flightcap After Party hosted by Fontainebleau Aviation



Day two – 8th November

07.30 Breakfast hosted by Avinode Group

08.30 Welcome to day two

Alasdair Whyte, Corporate Jet Investor

08.40 Climbing. Fast. Business Aviation is on a Mission to Net-Zero

Ed Bolen, NBAA

09.00 Flying on the public market

Moderator: *Sheila Kahyaoglu, Jefferies Equity Research*

Matt Liotta, Volato

Mike Winston, Jet AI

Jim Segrave, flyExclusive

09.40 The future for fractional

Moderator: *Ford von Weise, Citi Private Bank*

Craig Ross, Aviation Portfolio

Doug Gollan, Private Jet Card Comparisons

Chris Tasca, FlyAlliance

10.15 Morning coffee hosted by Gilchrist Aviation Law

10.45 Propulsion & digital technology

Greg Norwood, GE Aerospace

11.05 How connectivity affects aircraft values

Understanding the different options

How does connectivity affect value

How does it affect sales time?

Moderator: *Johnnie White, ASA*

Daniel Hall, Cirium

Richard Berkemeier, Pegasus Aircraft Appraisal Group

Ryan Stone, SmartSky Networks

James Person, Viasat

Mike Shearer, Collins Aerospace

11.50 Evolving JSSI

Megha Bhatia, JSSI

Ben Hockenber, JSSI

12.10 Lunch hosted by GE Aerospace

13.30 Financing aircraft

Aircraft finance, interest rates and inflation

When does an aircraft get old?

Who is buying business aviation deals?

Moderator: *Eddie Gross, Vedder Price*

Keith Hayes, PNC Aviation Finance

Vivek Kaushal, Global Jet Capital

Chris Miller, JSSI Aviation Capital

14.10 New and emerging network and antenna technology for business aviation - ATG to satellites

Jim Zanino, Gogo Business Aviation

14.30 The current state of business aviation in Europe

Robert Baltus, EBAA

14.50 Afternoon tea

15.20 Dealing with operator restructurings and failure

Moderator: *Emily Wicker, Clifford Chance*

David Fowkes, FTI Capital Advisors

Amanda Applegate, Soar

Michael Cox, Seabury Securities

16.00 Will the FBO consolidation end anytime soon?

Anthony Banome, Fontainebleau Aviation

16.20 The evolving sales market

Moderator: *Shawn Dinning, Dallas Jet*

Wayne Starling, IADA

Matthieu Rosanvallon, Freestream

Sherry Cannon, Equus Global Aviation

Jay Mesinger, Mesinger Jet Sales

Chris Ellis, Avpro

Brian Proctor, MENTE Group

17.05 Closing remarks

Alasdair Whyte, Corporate Jet Investor

17.10 Cocktail reception hosted by Gogo Business Aviation